(Incorporated in the Cayman Islands with limited liability) (於開曼群島註冊成立之有限公司)

(Stock Code: 01036)(股份代號: 01036)

# NOTIFICATION LETTER 通知信函

22 July 2014

Dear Shareholder.

Vanke Property (Overseas) Limited (the "Company")

- Notice of Publication of Circular dated 22 July 2014 in relation to a Major Transaction (the "Current Corporate Communication")

English and Chinese versions of the Current Corporate Communication are available on, and may be accessed under the "Financial Information and Announcements" section of the Company's website at <a href="www.vankeoverseas.com">www.vankeoverseas.com</a> and are also available on the website of The Stock Exchange of Hong Kong Limited at <a href="www.hkexnews.hk">www.hkexnews.hk</a>. If you have elected to receive Corporate Communications# in printed form, the printed form (or forms) of the Current Corporate Communication is (or are) enclosed.

If you would like (i) to receive future Corporate Communications from the Company in printed form instead of in electronic form on the Company's website (or in electronic form on the Company's website instead of in printed form) or (ii) to change the language in which you receive Corporate Communications in printed form, please complete the Change Request Form on the reverse side of this letter and sign and return it by post or by hand to the Company c/o the Company's share registrar in Hong Kong (the "Hong Kong Share Registrar"), Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong. If you post your reply in Hong Kong, you may use the mailing label in the Change Request Form and need not affix a stamp on the envelope when returning your Change Request Form. Otherwise, please affix an appropriate stamp. You may also send an email with a scanned copy of the Change Request Form to <a href="mailto:vankeoverseas.com@computershare.com.hk">vankeoverseas.com@computershare.com.hk</a>. The Change Request Form may also be downloaded from the Company's website at <a href="mailto:www.vankeoverseas.com">www.vankeoverseas.com</a> or the website of The Stock Exchange of Hong Kong Limited at <a href="mailto:www.hkexnews.hk">www.hkexnews.hk</a>.

If you have elected (or are deemed to have elected) to receive the Current Corporate Communication in electronic form on the Company's website and for any reason have difficulty in obtaining access to Corporate Communications on the Company's website, the Company will upon request send the Current Corporate Communication to you in printed form free of charge.

You may at any time by reasonable notice in writing to the Company (sent to the Hong Kong Share Registrar at the above address or by email to <a href="mailto-vankeoverseas.ecom@computershare.com.hk">vankeoverseas.ecom@computershare.com.hk</a>) elect (i) to receive future Corporate Communications from the Company in printed form instead of in electronic form on the Company's website (or in electronic form on the Company's website instead of in printed form) or (ii) to change the language in which you receive Corporate Communications in printed form.

Should you have any questions in relation to this letter, please call the telephone hotline of the Hong Kong Share Registrar at (852) 2862 8688 during business hours from 9:00 a.m. to 6:00 p.m., Monday to Friday, excluding public holidays.

By order of the Board
Vanke Property (Overseas) Limited
Que Dong Wu
Executive Director

# Corporate Communications are all documents issued by the Company to holders of its securities for their information or action and include (but are not limited to) full and summary annual and interim reports (and all reports and financial statements contained in them), notices of meetings, listing documents, circulars and forms of proxy.

各位股東:

# 萬科置業 (海外)有限公司 (「公司」)

### - 日期為二零一四年七月二十二日有關主要交易之通函(「本次公司通訊」) 之發佈通知

本次公司通訊之中、英文版本已上載於公司網站(<u>www.vankeoverseas.com</u>)之"財務資料及公告"網頁及香港交易所披露易網站(<u>www.bkexnews.hk</u>),歡迎查閱。如 閣下已選擇收取公司通訊<sup>#</sup>之印刷本,本次公司通訊隨本函附上。

如 閣下欲(i)收取公司將來的公司通訊之印刷本,以取代於公司網站登載的電子本(或收取於公司網站登載的公司通訊電子本,以取代印刷本)或(ii)更改所收取的公司通訊印刷本的語言版本,請 閣下填妥在本函背面的變更申請表,並在變更申請表上簽名,然後把變更申請表寄回或親手交回公司之香港證券登記處香港中央證券登記有限公司(「香港證券登記處」),地址為香港灣仔皇后大道東 183 號合和中心 17M 樓。倘若 閣下在香港投寄,可使用變更申請表內的郵寄標籤寄回,而毋須在信封上貼上郵票;否則,請貼上適當的郵票。 閣下亦可把已填妥之變更申請表的掃描副本電郵至vankeoverseas.com@computershare.com.hk 。 變更申請表可於公司網站(www.vankeoverseas.com)或香港聯合交易所披露易網站(www.hkexnews.hk)內下載。

如 閣下已選擇(或被視為已同意)收取於公司網站登載的本次公司通訊電子本,惟因故查閱公司通訊上出現困難,只要 閣 下提出要求,公司將儘快寄上所要求的本次公司通訊的印刷本,費用全免。

閣下可以隨時透過香港證券登記處以書面或透過電郵至 <u>vankeoverseas.ecom@computershare.com.hk</u> 通知公司,選擇(i)收取公司將來的公司通訊之印刷本,以取代於公司網站登載的電子本(或收取於公司網站登載的公司通訊電子本,以取代印刷本)或(ii)更改所收取的公司通訊印刷本的語言版本。

閣下如有任何與本函內容有關的疑問,請致電香港證券登記處電話熱線(852) 2862 8688,辦公時間為星期一至星期五(公眾假期除外)上午9時正至下午6時正。

承董事會命

萬科置業(海外)有限公司

闕東武

執行董事

二零一四年七月二十二日

# 公司通訊乃公司向其證券持有人發出以供參照或採取行動的任何文件,包括但不限於年度和中期報告及其摘要報告(及其中包含的所有報告 及財務報表)、會議通告、上市文件、通函及代表委任表格。

# Change Request Form 變更申請表

To: Vanke Property (Overseas) Limited (the "Company") (Stock Code: 01036)

> c/o Computershare Hong Kong Investor Services Limited 17M Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong

萬科置業(海外)有限公司(「公司」) (股份代號:01036)

> 經香港中央證券登記有限公司 香港灣仔皇后大道東 183 號合和中心 17M 樓

I/We have received the Current Corporate Communication (as defined on the reverse side of this form) in the English language, the Chinese language or in both languages or have elected (or am/are deemed to have elected) to receive the Current Corporate Communication in electronic form on the Company's website. 

Part A 甲 部	i i i i i i i i i i i i i i i i i i i	anner indicated below:
(Please mark <b>X in ONLY ONE</b> of the following boxes 請從下列選擇中,僅在其中 <b>一個空格</b> 內劃上「 <b>X</b> 」號)		
	I/We would like to receive the Current Corporate Communication <b>in the English language only</b> . 本人/我們現欲收取本次公司通訊之 <b>英文本</b> 。	
	I/We would like to receive the Current Corporate Communication in the Chinese 本人/我們現欲收取本次公司通訊之中文本。	language only.
	I/We would like to receive the Current Corporate Communication <b>both in the English language and in the Chinese language</b> . 本人/我們現欲收取本次公司通訊之 <b>英文和中文本</b> 。	
Part B	I/We would like to change the way in which I/we receive future Corporate Communications from the Company in the manner indicated below:	
乙 部	本人/我們現欲變更以下列方式收取公司將來的公司通訊『:	
(Please marl	mark <b>X in ONLY ONE</b> of the following boxes 請從下列選擇中,僅在其中 <b>一個空格</b> 內劃上「 <b>X</b> 」號) in electronic form on the Company's website; <b>OR</b>	
	收取於公司網站登載的電子本 <b>;或</b>	
	in printed form <b>in the English language ONLY; OR</b> 僅收取 <b>英文</b> 印刷本 <b>;或</b>	
	in printed form <b>in the Chinese language ONLY; OR</b> 僅收取 <b>中文</b> 印刷本 <b>;或</b>	
	in printed form <b>both in the English language and in the Chinese language</b> . 同時收取 <b>英文及中文</b> 印刷本。	
Contact to	ct telephone number Signature(si話號碼 簽名	s)

#### Notes 断註:

- Please complete all your details clearly. Please specify your name and address clearly on the top left hand corner in this Change Request Form if you downloaded this form from the web. 請 閣下清楚填妥所有資料。倘若 閣下從網上下載本變更申請表,請於本表左上方清楚註明 閣下的姓名及地址。 1.
- 知機神石放木・州平泉東中町水県田水石町は、中放木石町は、駅中石町月放り水鉄工田、河田山町放米坡省・ブラ月以、 Any form with more than one box marked X in Part A or Part B, with no box marked X, with no signature or otherwise incorrectly completed will be void. 如在本表格甲部或乙部作出超過一項選擇、或未有作出選擇、或未有簽署、或在其他方面填寫不正確,則本表格將會作廢。
- For the avoidance of doubt, we do not accept any special instructions written on this Change Request Form. 為免存疑,任何在本變更申請表上的額外手寫指示,公司將不予處理。
- Please note that English and Chinese versions of all the Company's Corporate Communications which have been sent to shareholders in the past 12 months are available from the Company on request. English and Chinese versions of all the Company's Corporate Communications are also available on the Company's website (<a href="https://www.vankeoverseas.com">www.vankeoverseas.com</a>) for five years from the date of first

、 公司備有於過去12個月曾寄發予股東的公司通訊的中、英文版印刷本,可供索取。所有公司通訊中、英文版亦由首次登載日期起計,持續5年載於公司網站(www.vankeoverseas.com)上。

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# 郵寄標籤 MAILING LABEL

閣下寄回此變更申請表時,請將郵寄標籤剪貼於信封上。 如在本港投寄毋須貼上郵票。

Please cut the mailing label and stick it on the envelope in order to return this Change Request Form to us. No postage stamp necessary if posted in Hong Kong.

香港中央證券登記有限公司 Computershare Hong Kong Investor Services Limited 簡便回郵號碼 Freepost No. 37 香港 Hong Kong